# Collaboratively Developing a Report to Track Staff Productivity

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## Introduction

In collaboration with our executive management, support staff, clinical, fiscal and human resource departments, North Range created a Productivity Report in Tableau that provides monthly and review-year-end statistics for staff.

This has shed light on many factors that contribute to success for both our staff and our agency.



## **Previous Approaches**

## Time is not enough, it does not tell the whole story.

RVUs and Counts of Services do not account well for all clinicians in all programs. We wanted:



To include additional factors like time off or contracted work that isn't billed to a payor (such as school-based consultation time or court preparation).

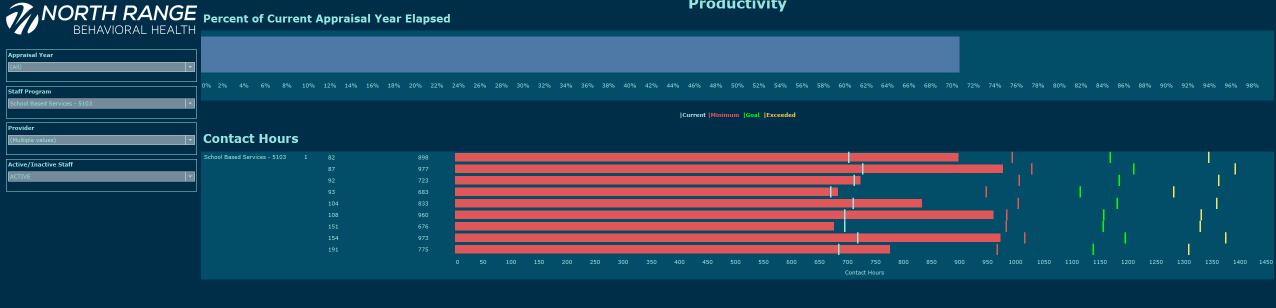


A measure that managed time and money and was perceived as fair and transparent to the staff while protecting the organization.

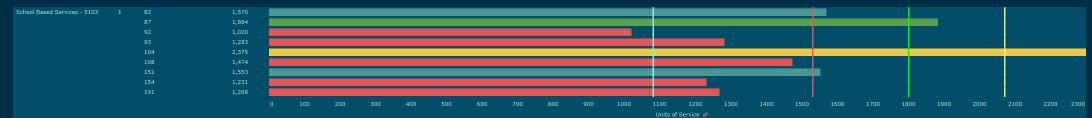


A more collaborative approach that included input from multiple perspectives across the agency.

#### **Productivity**







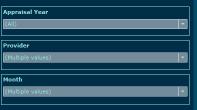
#### **RVUs**





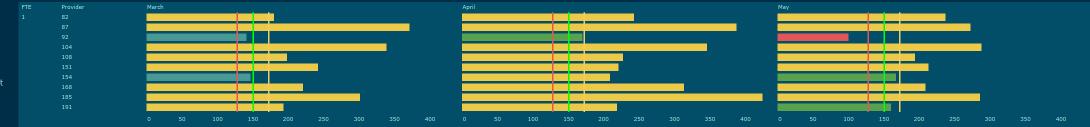
Annual Dashboard Monthly Dashboard Monthly Dashboard Monthly Dashboard Monthly Dashboard Monthly Service Annual Bar Wus Annual Bar Wus Annual Bar RVUs Annual Bar Contact Hours Individu Month Monthly Contact Time Aggre... Report Definition Meets/Exceeds Monthly Year Elapsed Contact Hours Annual Bar Units of Service Annual Bar RVUs Annual Bar RVUs Annual Bar Contact Hours Individu Monthly Meets/Exceeds Monthly Year Elapsed Contact Hours Annual Bar Units of Service Annual Bar RVUs Annual Bar







#### **Units of Service**



recommend no more than 3-4 months for best view. Select 1 or more Staff to compare,

Select 1 or more Months to compare,

recommend no more than 7-8 staff for best

#### RVUs



**Made Monthly Unit Goal?** 

UNDER MINIMUM

■ ABOVE MINIMUM

MET GOAL

EXCEEDED

Annual Dashboard Monthly Dashboard Monthly Dashboard Monthly Dashboard Monthly Dashboard Monthly Ontact Hours Annual Bar Wus Annual Bar Wus Annual Bar Contact Hours Individual Monthly Year Elapsed Contact Hours Annual Bar Wus Annual Bar Wus Annual Bar Contact Hours Individual Monthly Meets/Exceeds Monthly Year Elapsed Contact Hours Annual Bar Wus An

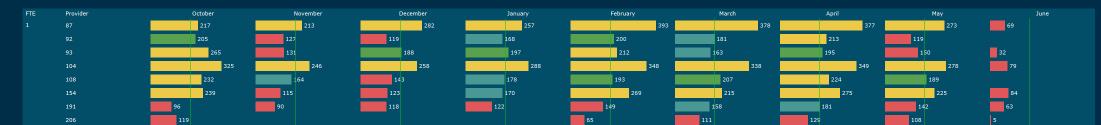
#### **Productivity**



#### **Units of Service**



#### **RVUs**



#### **Met Monthly Goal?**

UNDER MINIMUM ABOVE MINIMUM

EXCEEDED

Annual Dashboard 

Monthly Dashboard 
Individual Month Dashboard

🖫 Service Drilldown Dashboard 🗏 Service Category Pie 🗏 Pie Dashboard 🗏 Monthly Contact Time Aggre... 🗒 Report Definition Meets/Exceeds Annual Meets/Exceeds Monthly Year Elapsed Contact Hours Annual Bar Units of Service Annual Bar RVUs Annual Bar Contact Hours Individu 🚃 🔳 🕡 🔭

# NORTH RANGE BEHAVIORAL HEALTH Staff Program School Based Services - 5103 FTE Provider 87

	Staff Program	FTE	Provider	M/E Contact Hours	M/E Units	M/E RVUs	M/E Calcula
Ή	School Based Services - 5103						
			92				
			93				
<b>V</b>			104				
_			108				
_			154				
▼			191				
			206				

#### **Meets/Exceeds Monthly**

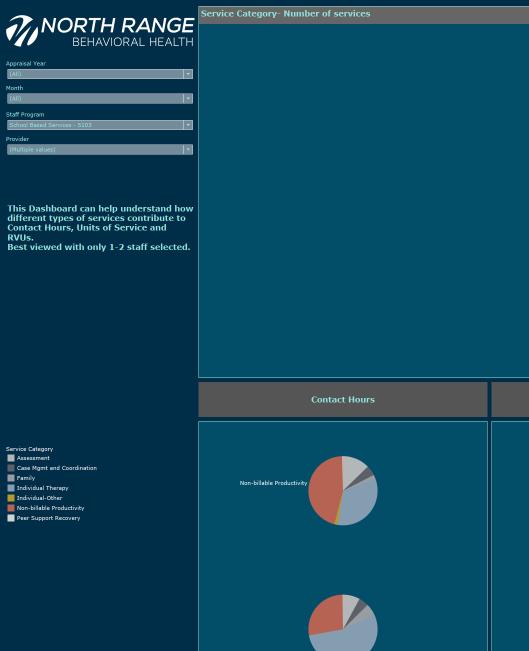
Staff Program FTE School Based Services - 5103 1	Provider 87	Month of Date Of Service October 2020	M/E Contact Hours Monthly 2	M/E Units Monthly 0.1	M/E RVUs Monthly 2	
1		November 2020	1	0	2	
		December 2020		0	2	
		January 2021	2	0	2	
		February 2021	2		2	
		March 2021	2	2	2	
		April 2021	2	2	2	
		May 2021	1	2		
		June 2021	0	0	0	
	92	October 2020	0.1	1		
		November 2020	0	0	0	
		December 2020	0	0	0	
		January 2021	1	0	0.1	
		February 2021	1	0.1	1	
		March 2021	1	0.1	0.1	
		April 2021	2	1	2	
		May 2021	0.1	0	0	
	93	October 2020	0.1			
	55	November 2020	0	0	0	
		December 2020	0.1	0.1		
		January 2021	1	2	1	
		February 2021	1		2	
		March 2021	0.1	0.1	0.1	
		April 2021	2	1	1	
			0.1	0.1	0	
		May 2021	0.1	0.1		
	***	June 2021			0 2	
	104	October 2020	2			
		November 2020	0.1			
		December 2020				
		January 2021				
		February 2021				
		March 2021				
		April 2021	0.1			
		May 2021	0.1			
		June 2021				
	108	October 2020				
		November 2020		0.1	0.1	
		December 2020				
		January 2021			0.1	
		February 2021				
		March 2021				
		April 2021				
		May 2021				
	154	October 2020		0.1		
		November 2020				
		December 2020				
		January 2021		0.1	0.1	
		February 2021				
		March 2021	1	0.1	2	

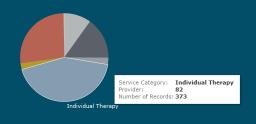
# NORTH RANGE BEHAVIORAL HEALTH Service Drilldown Provider 82 Date Of S 10/1/2020

Appraisal Year	
(All)	▼
Provider	
(Multiple values)	▼
Month	

This Dashboard provides an easier way to verify exactly which services are being counted in Productivity and how much each service contributes to the three measures. Staff can compare this list to their schedules to confirm accuracy.

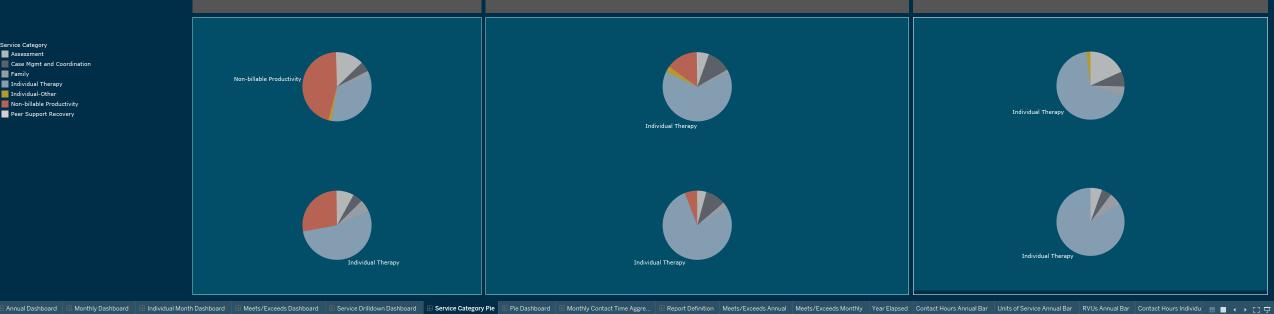
er	Date Of Service	Start Ti	Form	Location	Service Code	Service	Time	Units of Service	RVUs (units*weight)
	10/1/2020	08:00 AM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	180	2	0
		10:15 AM	Progress Note	School	Н0004МНМ	MH Ind Therapy 15 Min MA or above	45		2.97
			Level II Clinical Assessment		907912	MH Assess Level II not BA			4.03
		11:15 AM	Ancillary Services Note	School	H0031L2	MH Assessment Non-Physician	90		3.13
			Edit Service Information	Telehealth	Н0004МНМ	MH Ind Therapy 15 Min MA or above			2.97
			Progress Note	Telehealth	Н0004МНМ	MH Ind Therapy 15 Min MA or above			
	10/2/2020	12:00 PM	Progress Note	Telehealth	Н0004МНМ	MH Ind Therapy 15 Min MA or above	50		2.97
		01:00 PM	Edit Service Information	Telehealth	90834	MH Ind Therapy 45 (38-52) minutes	40		2.62
		02:00 PM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	60		0
		04:00 PM	Ancillary Services Note	School	T1017	MH Targeted Case management			0.65
	10/4/2020	08:00 PM	Ancillary Services Note	School	ZZ7010	MH Consultation and Education	3		0
	10/5/2020	08:00 AM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	60	1	0
	10,0,2020	00.00 AN	Trescritation Education for Community	301001		Pill Consultation and Education	90		
		09:00 AM	Ancillary Services Note	School	T1017	MH Targeted Case management	10		0.65
		12:00 PM	Edit Service Information	Telehealth	H0004MHM	MH Ind Therapy 15 Min MA or above	50	2	2.97
		12.00 FM			ZZ7010	MH Consultation and Education			
		03:00 PM	Presentation Education for Community  Ancillary Services Note	School School	H0031L2	MH Assessment Non-Physician	60 40		3.13
	40/5/0000	03:12 PM	Progress Note	Telehealth	H0004MHM	MH Ind Therapy 15 Min MA or above	45		2.97
	10/6/2020	08:00 AM	Ancillary Services Note	School	T1017	MH Targeted Case management	12	1	0.65
		09:00 AM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	45		
		10:00 AM	Level II Clinical Assessment	School	907912	MH Assess Level II not BA	135		4.03
			Progress Note	School	нооо4мнм	MH Ind Therapy 15 Min MA or above			
		03:30 PM	Progress Note	Telehealth	нооо4мнм	MH Ind Therapy 15 Min MA or above	35		1.98
		09:00 AM	Progress Note	School	H0004MHM	MH Ind Therapy 15 Min MA or above			
		10:15 AM	Ancillary Services Note	School	H0031L2	MH Assessment Non-Physician	45		3.13
			Level II Clinical Assessment	School		MH Assess Level II not BA			4.03
		02:00 PM	Progress Note	School	H0004MHM	MH Ind Therapy 15 Min MA or above	50		2.97
	10/8/2020	08:00 AM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education			
		11:00 AM	Edit Service Information	Telehealth	H0031L2	MH Assessment Non-Physician	60		3.13
			Progress Note	Telehealth	H0004MHM	MH Ind Therapy 15 Min MA or above			
		04:00 PM	Level II Clinical Assessment	School	907912	MH Assess Level II not BA	135		4.03
	10/9/2020	08:00 AM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education			
		11:00 AM	Edit Service Information	Telehealth	907912	MH Assess Level II not BA	135		4.03
		12:00 PM	Progress Note	Telehealth	H0004MHM	MH Ind Therapy 15 Min MA or above			2.97
		02:00 PM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	65		
		03:00 PM	Ancillary Services Note	School	ZZ7010	MH Consultation and Education			
			Edit Service Information	Telehealth	H0031L2	MH Assessment Non-Physician	40		3.13
	10/12/2020	11:00 AM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	60		
		01:00 PM	Edit Service Information	Telehealth	90837	MH Ind Therapy 60 (over 52) minutes	55		3.92
		03:00 PM	Ancillary Services Note	School	T1017	MH Targeted Case management	15		0.65
		04:00 PM	Ancillary Services Note	School	T1017	MH Targeted Case management	30		1.3
	10/13/2020	08:00 AM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	180		0
		10:15 AM	Progress Note	School	H0004MHM	MH Ind Therapy 15 Min MA or above	50	3	2.97
		11:15 AM	Ancillary Services Note	School	H0031L2	MH Assessment Non-Physician	120		3.13
		01:00 PM	Progress Note	School	H0004MHM	MH Ind Therapy 15 Min MA or above	50		2.97
		01:00 PM 02:00 PM	Progress Note	School	H0004MHM	MH Ind Therapy 15 Min MA or above	50		2.97
		02:00 PM 06:00 PM	Progress Note	School	90847	MH Family Therapy w/patient	65		2.97
	10/14/2020	08:30 AM	Ancillary Services Note	School	90847 T1017	MH Family Therapy W/patient  MH Targeted Case management	30		1.3
	10/14/2020								
		11:00 AM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	30		0
		01:00 PM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	30		0
		01:30 PM	Ancillary Services Note	School	H0031L2	MH Assessment Non-Physician	75	1	3.13
		02:10 PM	Progress Note	School	H0004MHM	MH Ind Therapy 15 Min MA or above	50	3	2.97
		08:00 AM	Presentation Education for Community	School	ZZ7010	MH Consultation and Education	75		
		09:00 AM	Ancillary Services Note	School	H0031L2	MH Assessment Non-Physician	50		3.13
			Progress Note	School	нооо4мнм	MH Ind Therapy 15 Min MA or above			
		12:00 PM	Ancillary Services Note	School	T1017	MH Targeted Case management	8		0.65
			Level II Clinical Assessment	School	907912	MH Assess Level II not BA			4.03
			Progress Note	School	Н0004МНМ	MH Ind Therapy 15 Min MA or above			2.97
		02:00 PM	Progress Note	Telehealth	90837	MH Ind Therapy 60 (over 52) minutes	60		3.92
			Progress Note	Telehealth	Н0004МНМ	MH Ind Therapy 15 Min MA or above			
		09:30 AM	Ancillary Services Note	School	T1017	MH Targeted Case management	30		1.3
			Presentation Education for Community		ZZ7010	MH Consultation and Education	140		
		12:00 PM	Ancillary Services Note	School	H0031L2	MH Assessment Non-Physician	15		3.13
			Ancillary Services Note			MH Targeted Case management			0.65
				T 1 1 10					1.98
		03:15 PM	Progress Note	Telehealth	H0004MHM	MH Ind Therapy 15 Min MA or above	35		1.98

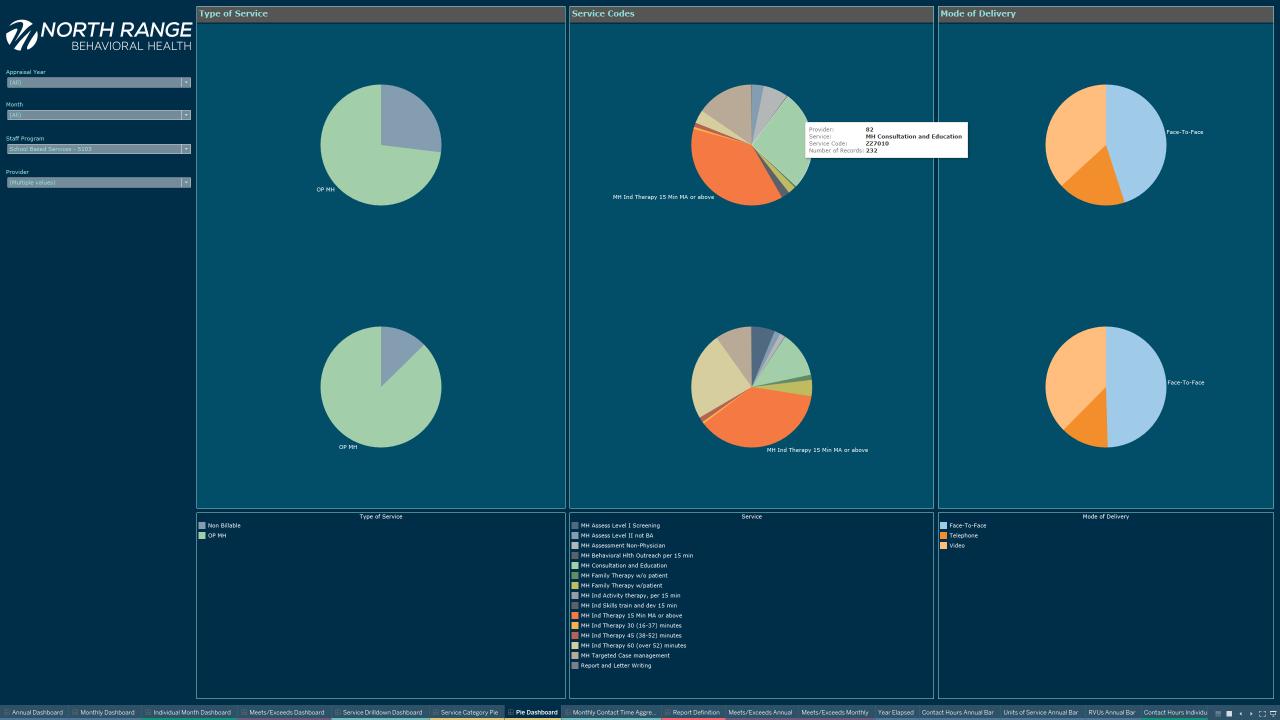






Units of Service





#### Report Definition

This report takes service data from Avatar and combines it with HR related staff data(FTE, PTO Time)

Three different measures are focused on: Contact Time, Units of Service and RVUs.

Contact Time includes all direct client time, additional note completion time for groups with more than 3 clients attending, co-practitioner time and time from some non-billable services like Court Preparation. Units of Service are calculated on a Service Code basis, codes can be billed at 15, 30, 60 minutes etc. For example, 1 hour of case management, billed at 15 minutes per unit equals 4 Units of Service.

RVUs service codes have an assigned RVU weight, RVU value is that RVU weight  $x(\#of\ units)$ .

#### **Goals**

Goals have three levels, a minimum, a meets and exceeded and are based on FTE.

Contact Hours = ((2080\*FTE)-PTO Hours)\*.60 or 60% of your work time.

Units of Service=1800\*FTE

RVU goal defined by Jobcode\*FTE

#### Meets/Exceeds Calculations

0 -Did not Meet

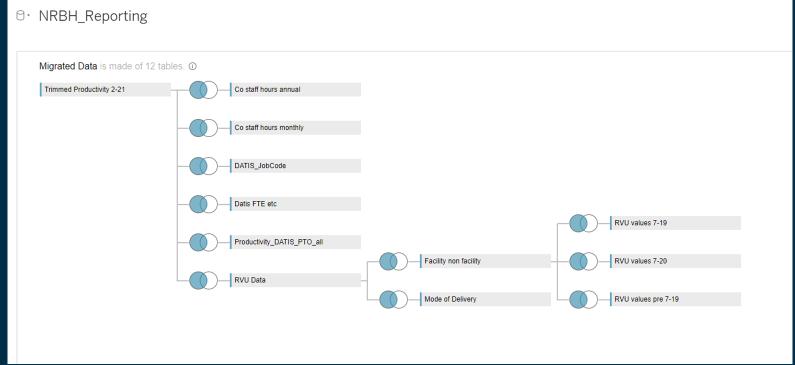
0.1- Above Minimum

1 - Met Goal

2 - Exceeded Goal

Goals	Time	Unit	ts RVI	Js
Minimum		51%	1530	85%
Meets		60%	1800	100%
Exceeds		69%	2070	115%

Titles Excluded from Productivity Behavioral Health Worker I Behavioral Health Worker II Behavioral Health Worker III Behavioral Health Supervisor III, IV, VI **Nurse Practitioner - MEDICAL Coordinator - Crisis Project Coordinator Program Directors Program Managers Administrative Directors** 





## **Next Steps**



## Ramping

Adjusting for new employees in their starting months.



## Versatility

Increased ability to adjust for Program/Team/Position/Location /FTE shifts through the year without hardcoding values.



### Interactivity

Including staff-enterable parameters for special situations.



## Intelligence

Include predictive analytics and suggestions for ways staff can improve scores.





# Discussion



# Questions?

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